

A-Core Container

Solar plus energy storage manufacturers



Overview

Where can I find information on solar-plus-storage market shares?

Available each quarter via the US Distributed Solar Service and the Energy Storage Service, it provides rankings and market shares for solar-plus-storage installers and battery vendors. Read on for an overview of our first edition.

Who are the top 5 solar-plus-storage companies in 2023?

The top five players in the former hold 59% of the market, while the top five players in the latter hold just 24%. Tesla claims the top spot in the residential solar-plus-storage rankings with a market share of 30.2% in 2023 through Q3 followed by Sunrun at 20.5% and SunPower at 4.6%. These leaders have a few things in common.

What is the US distributed solar-plus-storage leaderboard?

With these exciting changes underway, Wood Mackenzie is thrilled to introduce the US Distributed Solar-Plus-Storage Leaderboard to track competitive landscapes. Available each quarter via the US Distributed Solar Service and the Energy Storage Service, it provides rankings and market shares for solar-plus-storage installers and battery vendors.

Is the residential solar-plus-storage installer market consolidated?

The residential solar-plus-storage installer market is far more consolidated than the residential solar installer landscape. The top five players in the former hold 59% of the market, while the top five players in the latter hold just 24%.

Where is commercial solar-plus-storage available?

Commercial solar-plus-storage remains limited to a few key markets with direct storage incentives. New York, Massachusetts and California have accounted for 60% of installed non-residential storage-paired solar capacity nationwide since 2018.

What is the US distributed solar-plus-storage market?

Wood Mackenzie recently launched its US Distributed Solar-plus-storage Leaderboard to track this market, and found that in Q3 2023, 11% of residential solar and 5% of non-residential solar installations are paired with storage.

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