

## A-Core Container

# Solar module procurement and battery procurement



## Overview

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Solar-Plus for Electric Co-ops (SPECs) was launched to help optimize the planning, procurement, and operations of battery storage and solar-plus-storage for electric cooperatives. SPECs was sel.

What are the challenges of procurement for utility-side storage & solar-plus projects?

The challenges of procurement for utility-side storage and solar-plus projects center largely on early-stage decisions: defining the top-priority use case, but also exploring ways to get more value out of the project and to prepare for market changes over its life.

What is solar-plus for Electric Co-ops?

Solar-Plus for Electric Co-ops (SPECs) was launched to help optimize the planning, procurement, and operations of battery storage and solar-plus-storage for electric cooperatives. SPECs was selected by the U.S. Department of Energy's National Renewable Energy Laboratory (NREL) for Round 2 of the Solar Energy Innovation Network (SEIN).

What is a reliable procurement solution?

Having a reliable procurement solution means not having to risk starting the game over again if some of the checklist steps are missed, or if something goes wrong. Aaron Hall is a solar veteran with 22 years in the industry.

How predictable is the solar module buying journey?

The solar module buying journey is anything but predictable. In a volatile, supply-constrained environment, pricing and availability can change in an instant, sending buyers right back to the starting point.

Should you buy a solar project first or ask questions later?

The “buy first, ask questions later” strategy carries some risk. But so does almost every approach to solar procurement. Each step can take the buyer closer to a supply agreement that in turn leads to project profitability or deals

a frustrating setback.

How can battery storage improve solar energy production?

Note rising interest in value streams that are locally realized, e.g., time-shifting to balance rising distributed energy resources (DERs) locally. Battery storage can prevent solar over-production, while facilitating local high-renewables goals. It also may sometimes defer the need for a distribution upgrade (non-wires alternative).

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### Contact Us

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